

Message Text

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ORIGIN COME-00

INFO OCT-01 NEA-14 ISO-00 EB-11 CIAE-00 INR-11 NSAE-00

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FM SECSTATE WASHDC

TO AMEMBASSY NEW DELHI PRIORITY

INFO AMEMBASSY ISLAMABAD

AMCONSUL BOMBAY

AMCONSUL CALCUTTA

AMCONSUL KARACHI

AMCONSUL LAHORE

AMCONSUL MADRAS

UNCLAS STATE 208137

E.O. 11652: N/A

TAGS: BEXP, IN, PK

SUBJECT: MINING/MINING PLANT PROCESS, EARTHMOVING,
CONSTRUCTION EQUIPMENT TRADE MISSION

1. COMMERCE TRADE MISSIONS WAS APPROACHED BY HELITEC CORP.
WITH VIEW TOWARDS PARTICIPATING ON MINING EQUIPMENT TRADE
MISSION. HELITEC MANUFACTURES A TURBINE KIT WHICH IS
INTENDED TO REPLACE THE WRIGHT R-1300 RECIPROCATING ENGINE
OF THE SIKORSKI S-55 HELICOPTER BY THE GARRETT TURBINE
ENGINE. HELITEC ADVISES THAT THIS MODIFICATION INCREASES
PAY LOAD BY ABOUT 900 POUNDS, ELIMINATES VIBRATION, NOISE
AND COOLING PROBLEMS. ADDITIONALLY, HELITEC ALSO ADVISES
THEY CAN SUPPLY COMPLETELY REMAN-

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UFACTURED SIKORSKI S-55-T HELICOPTER. PRICE OF TURBINE

KIT IS LISTED AT \$140,000 REMANUFACTURED HELICOPTER
\$240,000, BOTH PRICES FOB FACTORY, U.S. HELITEC STATES
THAT A GOOD MEDIUM HELICOPTER IS ESSENTIAL
FOR OIL EXPLORATION, CONSTRUCTION ACTIVITIES. COPTER
CARRIES 10 PASSENGERS EXCLUSIVE OF PILOT.

2. PRIOR TO ACCEPTANCE OF HELITEC CORP. ON MISSION,
COMMERCE WOULD APPRECIATE COMMENTS FROM POSTS RE THE FOLLOWING:
WHAT ARE THE RESTRICTIONS RE IMPORTS OF HELICOPTERS AS
WELL AS OF THE PARTS AND ACCESSORIES
WHICH MAKE UP TURBINE KIT? ASSUMING IMPORTS ARE POSSIBLE,
WHAT ARE SALES POTENTIALS FOR EITHER TURBINE KITS OR OF
COMPLETELY REMANUFACTURED SIKORSKI HELICOPTERS? ALSO,
ASSUMING THAT SALE IS FEASIBLE, EITHER PRIOR TO, DURING,
OR WITHIN REASONABLE PERIOD AFTER MISSION IS COMPLETED,
HELITEC CORP. MAY BE AGREEABLE TO PROVIDING CRAFT WHICH
CAN THEN BE USED FOR DEMONSTRATION PURPOSES SUCH AS THAT
OF TRANSPORTING GROUPS OF MISSION MEMBERS TO MINE SITES
DURING VISIT TO JAMSHEDPUR, NAGPUR AND TO QUETTA FROM
LAHORE. SINCE THIS TYPE TRANSPORTATION WOULD NOT, REPEAT
NOT, COMPETE WITH OTHER MEANS OF AIR TRAVEL, WOULD GOI
OR GOP AUTHORIZE USE FOR ABOVE STATED PURPOSES?

3. COMMERCE IS OF OPINION THAT THE USE OF HELICOPTER
DURING COURSE OF MISSION WOULD SERVE AS FOCAL POINT AND
WOULD EXCITE A CONSIDERABLE AMOUNT OF INTEREST THUS
ENHANCING THE TOTAL IMPACT OF PROGRAM.

4. WE WOULD APPRECIATE POSTS COMMENTS, VIEWS ASAP. KISSINGER

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